

# JENNIFER P. SOTO URRRA

Boards | Investments | Finance

## BRIEF SUMMARY

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More than 20 years of experience in financial institutions with a focus on the insurance market, leading investment teams and managing portfolios of more than US\$3,700 million, developing diversified strategies that include local and foreign instruments, funds, real estate financing, infrastructure, and hedging mechanisms through derivatives. Likewise, participated in regulatory modernization commissions in the financial industry in Chile, an example of this was the work to promote the participation of the insurance market in syndicated loans, especially for infrastructure financing in the country. Currently a board member of companies in the financial and real estate sector. In philanthropic matters, committed to “Fundación Camino”, which seeks to accompany young people with cancer. In the field of teaching, professor of the Master’s in Finance and Investments of the ESE-Universidad de Los Andes and the Master’s in Finance of the Universidad de Chile, in its Chile version and the joint version with QLU Panama. Since 2019 member of the Circle of Honor of the Business and Administration faculty of the Universidad de Chile.

## EDUCATION

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### ESE BUSINESS SCHOOL

PADE, Senior Business Management Program 2022

### BOMA CHILE

Transformation Program 2021-2022

### HARVARD BUSINESS SCHOOL EXECUTIVE EDUCATION

Women on Board: Succeeding as Corporate Director 2017

### UNIVERSIDAD DE CHILE

Master’s degree in Finance 1997-1998

First Distinction in the Grade Exam

### UNIVERSIDAD DE CHILE

B.Sc. Administration and Economics 1992-1996

ICU Award 1999, most outstanding graduate of the promotion.

## SKILLS and INTERESTS

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- Strategic and analytical vision
- Excellent interpersonal relationships
- Leadership of high-performance teams
- Financing of infrastructure projects
- Management of derivatives and risk coverage and a wide variety of financial instruments.

## TEACHING

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### ACTUAL

- **ESE BUSINESS SCHOOL, UNIVERSIDAD DE LOS ANDES.**

Master’s in finance and Investment, Fixed Income Professor.

- **UNIVERSIDAD DE CHILE**

Master of Finance, Professor of Fixed Income Instruments. Chile and Panamá Chapters.

- **ESCUELA DE SEGUROS**

Investment Control Diploma Professor - 2016.

Alternative Assets Diploma Professor - 2017 to date.

## WORK EXPERIENCE

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### ACTUAL

#### Boards

- Independent Board Member, Paz Corp S.A., since April 2018 to date. Member of the Board Members Committee.
- Board Member of Bicecorp, Banco Bice and Bicevida. Matte Group companies, April 2022 to date.
- Member of the Board of Directors of Grupo Humano S.A., Dominican Republic, May 2022 to date.

#### Philanthropy

- Fundación Camino Board Member, February 2018 to date.

### BEFORE

- Compañía de Seguros Confuturo Board Member (Abril 2020 - April 2022. Investment Committee Member, Technical Committee, Sustainability, Commercial and Audit Committee.
- Puertos de San Vicente y Talcahuano Board Member (June 2018 – April 2022). Chairman of the Audit Committee.
- Independent Investment Committee of Santander AGF Board Member (April 2019 – April 2022)
- Bice Hipotecaria Board Member (April 2017 - April 2019)
- Fixed Income Manager until December 2017. Previously, Deputy Manager of Investments, from June 2001, until September 2009, on BICE Vida Compañía de Seguros
  - Actively manages investment portfolio for US\$3,700MM, including investments in instruments of foreign issuers, infrastructure, and private debt, for approximately US\$700MM.
  - Management of the fixed income strategy, with results superior to the industry in terms of risk-return. Pioneers in investing abroad and using more complex derivative assets to hedge risks.
  - Evaluation and development of a valuation model for purchases from other insurance companies.
  - Member of the real estate committee of the company and representative of the company and active member of the Investment Committee of the Association of Insurers of Chile. Award for the most outstanding participation year 2014.

- She led regulatory changes that allowed greater participation of Syndicated Loans in the portfolio of the entire insurance industry and better complement the banking industry.

## **PUBLICATIONS**

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Financing PPP Projects with PVR Contracts: Theory and Evidence from the UK and Chile. Eduardo Engel, Ronald D. Fischer, Alexander Galetovic, Jennifer Soto (May 14, 2019)

## **OTHERS**

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- Advanced Program, Center for Corporate Governance, Universidad Católica, 2018.
- CFA, Level 1, approved.

## **ACKNOWLEDGMENTS**

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- FEN Circle of Honor member 2019, U. de Chile. Award for the most outstanding graduates in diverse fields.
- ICU Award 1998, The reward is given for academic performance and outstanding extracurricular jobs during study years.