

ECONOMIC AND SOCIAL STABILIZATION FUND

Fourth Quarter, 2010

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I. BACKGROUND

The Economic and Social Stabilization Fund (ESSF) was established under the Finance Ministry's Decree with Force of Law (DFL) N° 1 (2006). This merged the fiscal assets saved under Decree Law N° 3.653 (1981) with those of the Copper Income Compensation Fund. The first payment into the new fund was made on March 6, 2007.

The fund's management was entrusted to the Central Bank of Chile (CBC) which acts as Fiscal Agent^{1,2} and invests its assets according to instructions given by the Finance Minister.³ Under the ESSF's current investment policy, its assets are held exclusively as international fixed-income instruments with credit ratings as set out in Appendix VIII.2.

This report also includes a review of the relevant markets in which the fund's assets are invested, prepared by the CBC in its role as Fiscal Agent (Section VII).

II. SUMMARY OF RELEVANT MARKETS

In the fourth quarter of 2010, the main world currencies showed a mixed performance against the US dollar and the yield curves of the different economic zones steepened. These trends were characterized by a generalized increase in interest rates in a context of uncertainty about the fiscal situation of some peripheral euro zone countries.

During the quarter, the world's main central banks opted to maintain their monetary stimulus. In the United States, the Federal Open Market Committee (FOMC) held its target range for the federal funds rate at 0% to 0.25% while the European Central Bank (ECB) held its monetary-policy rate at 1% and the Bank of Japan (BoJ) reduced its target range to between 0% and 0.1%. In a bid to strengthen the recovery of the US economy, the Federal Reserve (Fed) announced a second quantitative easing program (QE2) to be implemented through the acquisition of US\$600,000 million in US Treasury bills, principally with a maturity of between two and ten years, at a monthly rate of US\$75,000 million.

In the fourth quarter, a G-20 meeting was held in South Korea during which it was decided to give emerging economies increased voting shares in the International Monetary Fund (IMF). There was, in addition, broad consensus that exchange rates must be determined by the market and that countries should abstain from competitive devaluations of their currencies.

Figure 1 Exchange Rates: Euro and Yen against the Dollar



Figure 2 Interest Rates on 2-year Sovereign Bonds



¹ Acceptation Agreement adopted by the CBC Board in Ordinary Meeting N° 1.321, held on February 22, 2007. Since the ESSF's inception, its assets have been managed by the CBC.

² Under the Finance Ministry's Supreme Decree (DS) N° 1.383.

³ The Finance Minister determines the ESSF's investment policy with the advice of a Financial Committee.

III. MARKET VALUE OF FUND

At the close of the fourth quarter of 2010, the ESSF held assets that, at market prices, were worth US\$12,720.1 million, down by US\$131.7 million on the end of the previous quarter. This drop was explained mainly by a capital loss of US\$191.7 million and accrued interest earnings of US\$60.3 million. Management and custody fees amounted to US\$0.3 million.

Figure 3



Market Value of ESSF (2007-2010)

Source: Ministerio de Hacienda

In October, the ESSF's value showed an increase of US\$135,7 million. This reflected a capital gain of US\$113.0 million and accrued interest earnings of US\$22.7 million.

In November, the fund's value dropped by US\$405.5 million, due to a capital loss of US\$420.7 million that was partly offset by accrued interest earnings of US\$15.3 million. Management and custody fees amounted to US\$0.05 million in November.

In December, the value of the ESSF rose by US\$138.1 million. This increase was explained mainly by a capital gain of US\$116.1 million as well as accrued interest earnings of US\$22.2 million while management and custody fees amounted to US\$0.2 million.





Fuente: Ministerio de Hacienda en base a información proporcionada por JPMorgan

IV. INVESTMENT PORTFOLIO

At the close of the fourth quarter, 79.5% of the ESSF's assets were invested in sovereign-risk instruments and 20.5% in bank-risk instruments. As compared to the end of the previous quarter, the fund's exposure to sovereign risk decreased in 0.3% while its exposure to bank risk showed an increase of 0.6%. Exposure to multilateral instruments was completely eliminated, down from 0.3% at the end of the third quarter (Table 4).

In the case of sovereign-risk investments, Holland and Sweden were eliminated from the ESSF's portfolio in the fourth quarter. Figure 5 shows the fund's exposure by country in the third and fourth quarters.

Figure 5





Source: Ministry of Finance based on information provided by JPMorgan

At the close of the fourth quarter, 90.0% of the fund's investments in sovereign-risk instruments had an AAA risk rating. This represented a drop of 0.7% on the end of the third quarter. Figure 6 shows the fund's exposure to sovereign risk by rating in the third and fourth quarters.

Figure 6

Investments by Sovereign Risk Rating $(Q4\ 2010\ vs.\ Q3\ 2010)^5$



Fuente: Ministerio de Hacienda en base a información proporcionada por JPMorgan

In the case of bank-risk instruments, the ESSF eliminated its exposure to Belgium and Japan in the fourth quarter and incorporated instruments from France and Spain. Figure 7 shows its bank-risk exposure by country in the third and fourth quarters.





⁴ Based on settlement date information.

⁵ Based on settlement date information.

Figure 8 shows that, in terms of the ESSF's total portfolio, 80% of its exposure was to the United States, Germany and Japan, corresponding principally to sovereign bonds, and that, in the fourth quarter, it incorporated instruments from Spain.



Netherlands

Switzerland

Finland

Belgium

1.3%

0.2%

1.2%

Sweden 0.2% 0.0% 5.0% 10.0% 15.0% 20.0% 25.0% 30.0% 35.0% 40.0% % of fund Source: Ministry of Finance based on information provided by JPMorgan

At the close of the fourth quarter of 2010, the ESSF held assets in dollars for US\$6,261.4 million (49.2% of its portfolio) while its assets in euros and yens amounted to US\$5,149.7 million (40.5%) and US\$1,309.0 million (10.3%), respectively. As compared to the previous guarter, this represented a drop in its exposure to the dollar and an increase in that to the euro and yen (Figure 9).

Figure 9

36.7%

Q4 2010

Q3 2010

Currency Allocation





Source: Ministry of Finance based on information provided by CBC

The average duration of the fund's financial investments at the end of the fourth guarter was 2.46 years, equivalent to 897 days. The represented a drop of less than two weeks as compared to the previous quarter.

Table 1

| Variation in the market value | 2007 | 2008 | 2009 | | | 20 | 010 | | | Since |
|-------------------------------|----------|----------|----------|----------|----------|----------|------------------------|----------|----------|-----------|
| (US\$ million) | 2007 | 2008 | 2009 | 1Q | 2Q | 3Q | October ⁽¹⁾ | November | December | Inception |
| Starting value ⁽¹⁾ | 0.0 | 14,032.6 | 20,210.7 | 11,284.8 | 11,130.0 | 10,799.0 | 12,851.8 | 12,987.5 | 12,582.0 | 0.0 |
| Contributions | 13,100.0 | 5,000.0 | 0.0 | 0.0 | 0.0 | 1,362.3 | 0.0 | 0.0 | 0.0 | 19,462.3 |
| Withdrawals | 0.0 | 0.0 | -9,277.7 | 0.0 | -150.0 | 0.0 | 0.0 | 0.0 | 0.0 | -9,427.7 |
| Interest income | 326.1 | 624.0 | 404.3 | 55.3 | 47.9 | 64.1 | 22.7 | 15.3 | 22.2 | 1,582.0 |
| Capital gains (losses) | 606.8 | 556.0 | -50.8 | -209.9 | -228.5 | 626.6 | 113.0 | -420.7 | 116.1 | 1,108.5 |
| Management and custody fees | -0.3 | -1.9 | -1.6 | -0.2 | -0.4 | -0.2 | 0.0 | 0.0 | -0.2 | -5.0 |
| Final Value | 14,032.6 | 20,210.7 | 11,284.8 | 11,130.0 | 10,799.0 | 12,851.8 | 12,987.5 | 12,582.0 | 12,720.1 | 12,720.1 |

(1) Information about interest income and capital gains was adjusted in October.

Source: Ministry of Finance based on information provided by JPM organ

Table 2

Allocation by Type of Risk and Currency (Q4 2010 vs. Q3 2010)

| US\$ Millions | Local Currency | Q3 2010 | Q4 2010 | Difference |
|-------------------|-------------------|----------|---------|------------|
| | USD | 5,140.4 | 5,062.9 | -77.5 |
| Sovereign | EUR | 4,273.1 | 4,061.0 | -212.1 |
| | YEN | 842.9 | 988.3 | 145.4 |
| | USD | 1,213.2 | 1,198.5 | -14.7 |
| Bank | EUR | 907.7 | 1,088.7 | 181.0 |
| | YEN | 430.5 | 320.7 | -109.9 |
| | USD | 44.0 | 0.0 | -44.0 |
| Multilateral | EUR | 0.0 | 0.0 | 0.0 |
| | YEN | 0.0 | 0.0 | 0.0 |
| | USD | 6,397.6 | 6,261.4 | -136.2 |
| Total by Currency | EUR | 5,180.8 | 5,149.7 | -31.0 |
| | YEN | 1,273.4 | 1,309.0 | 35.6 |
| Total | 12,851.8 | 12,720.1 | -131.7 | |
| Duration (years) | Duration (years) | | | -0.03 |
| Duration(days) | Duration(days) | | | -11 |

Source: Ministry of Finance based on information provided by JPMorgan

Table 3

Currency Allocation (O4 2010 vs. O3 2010)

| (Q+2010 V3. Q3 2010) | | | |
|----------------------|---------|---------|------------|
| Currency Allocation | Q3 2010 | Q4 2010 | Difference |
| USD | 49.8% | 49.2% | -0.6% |
| EUR | 40.3% | 40.5% | 0.2% |
| JPY | 9.9% | 10.3% | 0.4% |
| Total | 100.0% | 100.0% | 0.0% |

Source: Ministry of Finance based on information provided by CBC

Table 4

Allocation by Type of Risk and Country⁶ (Q4 2010 vs. Q3 2010)

| Sovereign Risk | Q3 2010 | Q4 2010 | Difference |
|----------------|---------|---------|------------|
| United States | 35.2% | 36.7% | 1.5% |
| Germany | 30.4% | 29.9% | -0.4% |
| Japan | 6.6% | 7.8% | 1.2% |
| France | 1.8% | 2.6% | 0.8% |
| Finland | 1.3% | 1.3% | 0.0% |
| Austria | 1.0% | 1.0% | 0.0% |
| Belgium | 0.9% | 0.2% | -0.7% |
| Netherlands | 2.3% | 0.0% | -2.3% |
| Sweden | 0.5% | 0.0% | -0.5% |
| Total | 79.8% | 79.5% | -0.3% |

| Bank Risk | Q3 2010 | Q4 2010 | Difference |
|----------------|---------|----------|------------|
| United Kingdom | 8.0% | 6.2% | -1.8% |
| Germany | 1.0% | 5.5% | 4.5% |
| Italy | 2.8% | 3.1% | 0.3% |
| Spain | 0.0% | 1.6% | 1.6% |
| Netherlands | 1.5% | 1.5% | -0.1% |
| Switzerland | 3.8% | 1.2% | -2.6% |
| Austria | 1.6% | 1.1% | -0.5% |
| Sweden | 0.2% | 0.2% | 0.0% |
| France | 0.0% | 0.1% | 0.1% |
| Japan | 0.5% | 0.0% | -0.5% |
| Belgium | 0.4% | 0.0% | -0.4% |
| Others | 0.0% | 0.0% | 0.0% |
| Total | 19.9% | 20.5% | 0.6% |
| | 000010 | 0.1.0010 | D:// |

| Multilateral Risk | Q3 2010 | Q4 2010 | Difference |
|-------------------|---------|---------|------------|
| Multilateral | 0.3% | 0.0% | -0.3% |
| Total | 0.3% | 0.0% | -0.3% |

Source: Ministry of Finance based on information provided by JPMorgan

⁶ Based on settlement date information.

V. RETURN ON INVESTMENT PORTFOLIO

V.1. Returns and Performance

Returns on the ESSF are shown as the time-weighted return (TWR), the indicator generally used to measure the yield on investments and the performance of the portfolio manager or, in other words, the manager's ability to generate returns in excess of a benchmark (BMK⁷). The TWR's method of calculation neutralizes the distortions that can be caused by inflows and outflows outside the manager's control.

In the fourth quarter of 2010, the fund showed a return of -1.03% in dollars and -4.50% in pesos while, over the whole year, its return reached 1.83% in dollars and -5.69% in pesos (Table 5). Since its inception,⁸ it showed an annualized return of 5.51% in dollars and 1.82% in pesos. Figure 10 sets out the fund's quarterly return in dollars and local currency⁹ since March 31, 2007.



In the fourth quarter, the fund's performance, measured as the difference between the return on its portfolio and that of the benchmark, was -2 basis points (bps) while its annual return, measured since March 31, 2007, was 18 bps short of the benchmark.

In order to illustrate the yield on the ESSF, an index that reflects daily variations in the return on its investments expressed in dollars is calculated with March 31, 2007 as its base value. Figure 11 shows the indexes for the ESSF and the benchmark.



Over the past three years, the portfolio's volatility expressed as the standard deviation of its annualized returns was 6.92%.

As of the fourth quarter of 2010, the ex-post tracking error was 0.19% which is consistent with passive management of the fund's assets.

⁷ See Appendix VIII.4.

 $^{^{8}}$ The TWR has been used to calculate returns since March 31, 2007 when the

performance of the CBC began to be measured.

⁹ Return in local currency excludes exchange-rate effect.

Table 5

Return and Risk Indicators

| | 2007 ^(a) | 2008 | 8 2009 | 2010 | | Sin Inception |
|------------------------------|----------------------------|--------|-----------|--------|--------------|---------------|
| | 2007 | 2006 | 2006 2009 | | Year to Date | (annualized) |
| Return in USD | 8.89% | 7.63% | 2.47% | -1.03% | 1.83% | 5.51% |
| Benchmark in USD | 9.10% | 7.76% | 2.63% | -1.01% | 1.99% | 5.69% |
| Differential (bps) | -21 | -13 | -16 | -2 | -16 | -18 |
| Exchange Rate CLP | -8.07% | 26.80% | -19.50% | -3.47% | -7.52% | -3.69% |
| Return in CLP ^(b) | 0.82% | 34.43% | -17.03% | -4.50% | -5.69% | 1.82% |

^(a) Return since the fund's inception calculated as from March 31, 2007 when the performance of the CBC began to be measured.

^(b) Percentage variation in the peso/dollar exchange rate plus the return in dollars.

| | Q4 2010 ^(a) |
|------------------------|------------------------|
| Standard Deviation | 6.92% |
| Ex-Post Tracking Error | 0.19% |

 $^{(a)}$ Calculated taking monthly returns for the last three years expressed in annual terms.

Returns for periods of more than one year are compound annualized rates while those for less than a year correspond to the change seen in the stated period. In order to ensure a high standard of transparency and to better evaluate the gains or losses obtained on the ESSF's investments, the Finance Ministry reports its returns over different periods of time and in different currencies. In the case of the former, it is important to note that, in line with the fund's medium and long-term investment policy, its returns should also be evaluated over this period of time, without taking account of the monthly or quarterly fluctuations that may occur. In the case of returns expressed in different currencies, the return in dollars is the indicator best aligned with the fund's policy of investing only abroad and in overseas currencies. In addition, its return in pesos is reported. This also reflects variations in the peso/dollar exchange rate and may, therefore, show larger fluctuations. Finally, as with any investment, the return obtained in the past does not guarantee that it will be repeated in the future.

VI. OTHER FLOWS

VI.1. Securities Lending

A securities lending program consists in the temporary loan of financial instruments under which the lender and borrower establish the conditions and/or collateral with which the latter undertakes to comply.

The ESSF's securities lending program is managed by the custodian institution (JPMorgan), using the financial assets held in the fund's portfolio. In the fourth quarter, operations of this type generated additional income of US\$406,761 for the ESSF.

VI.2. Costs

In the fourth quarter, management and custody costs totaled US\$286,546 of which US\$126,600 corresponded to the management services provided by the CBC and US\$159,946 to custody fees paid to JPMorgan.

Table 6

Summary of Other Quarterly Flows

| Other Flows (US\$) | Q4 2010 |
|---------------------|----------|
| Management (CBC) | -126,600 |
| Custody (JP Morgan) | -159,946 |
| Others | 0 |
| Total Costs | -286,546 |
| Securities Lending | 406,761 |
| Total Other Flows | 120,215 |

Source: Ministry of Finance based on information provided by JPMorgan and CBC

VII. BEHAVIOR OF RELEVANT MARKETS

VII.1. General Situation

In the United States, the Federal Open Market Committee (FOMC) held its target range for the federal funds rate at 0% to 0.25% during the fourth quarter while the European Central Bank (ECB) held its monetary-policy rate at 1% and the Bank of Japan (BoJ) reduced its target range to between 0% and 0.1%.

In the fourth quarter, a G-20 meeting was held in South Korea during which it was decided to give emerging economies increased voting shares in the International Monetary Fund (IMF). There was, in addition, consensus that exchange rates must be determined by the market and that countries should abstain from competitive devaluations of their currencies.

In a bid to strengthen the recovery of the US economy, the Federal Reserve (Fed) announced a second quantitative easing program (QE2) to be implemented through the acquisition of US\$600,000 million in US Treasury bills, principally with a maturity of between two and ten years, at a monthly rate of US\$75,000 million.

The Central Bank of China opted to increase its reference rates for bank borrowing and lending by 50 basis points (bps), taking them to 2.75% and 5.81%, respectively. In addition, it raised its reserve requirement for commercial banks to 19%. These measures sought to reduce the increasing inflationary pressures generated by the expansive cycle of its monetary policy.

In the fourth quarter of 2010, the main world currencies showed a mixed performance against the US dollar and the yield curves of the different economic zones steepened. In general, these trends were characterized by a generalized increase in interest rates in a context of uncertainty about the fiscal situation of some peripheral euro zone countries.

VII.2. Main Macroeconomic Trends

• United States

The main indicators of confidence in the United States¹⁰ showed an increase as compared to the close of the third quarter, but remained at historically low levels.

In the case of indicators of activity, GDP expanded by 2.6% in the third quarter of 2010, below market expectations of 2.8%. Unemployment dropped from 9.6% to 9.4%, reflecting the creation of an average of 128,000 non-agricultural jobs a month during the quarter. Annual inflation increased from 1.1% to 1.5% while annual core inflation showed no variation during the quarter, holding steady at 0.8%.

The yield curve steepened in the United States during the fourth quarter. The evolution of the structure of interest rates implied that the yield on 2-year and 10year Treasury bills increased by 17 bps and 78 bps, respectively. In general, interest rates showed an increase and, on average, the yield on Treasury bills rose by 63 bps.

Euro Zone

In Europe, the main indicators of economic confidence¹¹ showed an increase on their level at the end of the third quarter of 2010.

In the case of indicators of activity, GDP in the euro zone expanded by 1.9% in the third quarter of 2010, in line with market expectations. Unemployment held steady at 10.1%, its highest level since 1998. Annual inflation rose from 1.8% to 2.2% while annual core inflation increased marginally, rising from 1.0% to 1.1%.

In the euro zone, the relevant yield curve steepened.¹² Over the quarter, the yield on 2-year and 10-year German bonds rose by 3 bps and 69 bps,

¹⁰ University of Michigan Survey of Consumer Confidence Sentiment and Conference Board Consumer Confidence.

 ¹¹ Euro zone indicators of confidence published by the European Commission.
 ¹² The yield <u>curve referred to by Bloomberg as EUR German Sovereign.</u>

respectively. In general, there was an upward shift in interest rates and, on average, the yield on German bonds rose by 44 bps.

Japan

Japan's main indicators of confidence¹³ showed a drop on the close of the third quarter of 2010.

In the third quarter of 2010, GDP expanded by 4.5%, four-tenths of a point ahead of market expectations. Unemployment increased from 5.0% to 5.1%. Annual inflation rose to 0.1%, up from -0.6% at the close of the third quarter of 2010, while annual core inflation increased from -1.5% to -0.9%.

In the fourth quarter of 2010, Japan's yield curve steepened. This was reflected in the yield on 2-year and 10-year Japanese sovereign bonds, which rose by 4 bps and 19 bps, respectively. In general, interest rates shifted upwards and, on average, the yield on Japanese bonds increased by 16 bps.

VII.3. Fixed-Income Market

In the fixed-income market, there was an increase in interest rates on the 5-year government bonds of the main economies (Figure 12).



Fuente: Bloomberg

Blue: United States

In this context, total returns in the United States, Europe and Japan were negative in the fourth quarter of 2010 (Figure 13).

Figure 13

Total Returns (JPMorgan Index 1-10 years) June 30, 2010 = 100 Blue: United States Light blue: Europe Red: Japan



Fuente: JP Morgan

Figure 12 Interest Rates on 5-year Sovereign Bonds

 $^{\rm 13}$ Japan Consumer Confidence Overall Nationwide NSA and Japan Consumer Confidence Households NSA.

VII.4. **Main Spreads on Portfolio Securities**

The return on 5-year US agency bonds was higher than on 5-year US Treasury bills.¹⁴ In this context, the spread on 5-year agency bonds dropped by 16 bps in the fourth quarter of 2010.

Five-year US inflation-linked bonds (TIPS) also showed a higher return than (nominal) US Treasury bills of an equivalent maturity.¹⁵ This was reflected in the spread on TIPS¹⁶ which increased by 46 bps in the fourth quarter of 2010 (Figure 14).

2.91% against the dollar (Figure 15). As a result, the yen/euro exchange rate showed a depreciation of 4.60% over the same period.

Figure 15

Exchange Rates (Against the dollar) Blue: Euro (secondary axis) Light blue: Yen



Fuente: JP Morgan

Figure 14

Agency and TIPS Spread vs. Treasuries (Spreads in bps compared to 5-year Treasuries) **Blue: Agencies** Light blue: TIPS (secondary axis)



Fuente: Bloomberg

VII.5. **Exchange Rates**

In the fourth quarter of 2010, the euro depreciated by 1.73% against the US dollar while the yen gained

¹⁴ In the fourth quarter of 2010, the return on 5-year US agency bonds (-8.9%) was higher than on US Treasury bills of the same maturity (-9.9%).

¹⁵ In the fourth quarter of 2010, the return on 5-year inflation-indexed bonds (-1.4%) was higher than on US Treasury bills of the same maturity (-9.9%). ¹⁶ TIPS spread: Return on a US Treasury bill minus the return on TIPS of an

equivalent maturity.

VIII. APPENDIX

VIII.1. Positions with Financial Institutions

In the last quarter of 2010, the ESSF held deposits with **bank risk** in the following institutions:

- 1 Bank of Scotland PLC
- 2 Bayerische Landesbank
- 3 Erste Group Bank AG
- 4 ING Bank NV
- 5 Landesbank Baden-Wuerttemberg
- 6 Norddeutsche Landesbank
- 7 Raiffeisen Zentralbank Oesterreich
- 8 Royal Bank of Scotland (The)
- 9 Unicredit Spa
- 10 Barclays Bank PLC
- 11 Banco Santander
- 12 Lloyds TSB Bank PLC
- 13 Zuercher Kantonalbank
- 14 Svenska Handelsbanken
- 15 Intesa Sanpaolo Spa
- 16 Unicredit Bank
- 17 Banco Bilbao Vizcaya Argenta
- 18 Bnp Paribas Sa

Source: JPMorgan

VIII.2. Investment Limits

A. Credit Risk

The ESSF's investments must fulfill the following credit-risk conditions and requirements:

The eligible issuers are:

| Asset Class (Risk) | Upper Limit |
|--------------------|-------------|
| Sovereign | 100% |
| Multilateral | 60% |
| Banks | 50% |
| Agencies | 30% |

A.1 Sovereign Risk

The eligible countries are those, other than Chile, that over the previous 24 months have held a long-term risk classification equivalent to **A**- or higher from at least two of Fitch, Moody's and Standard & Poor's.

Investment limits for eligible sovereign risk (between AAA and A-) are:

| Risk Classification | Upper Limit |
|---------------------|-------------|
| AAA | 100% |
| AA+ | |
| AA | 90% |
| AA- | |
| A+ | |
| Α | 30% |
| A- | |

A.2 Multilateral Risk

The eligible international organizations are those with a long-term risk classification equivalent to **AA-** or higher from at least two of Fitch, Moody's and Standard & Poor's.

Investment limits for eligible multilateral risk (between AAA and AA-) are:

| Risk Classification | Upper Limit (US\$ million) |
|---------------------|----------------------------|
| AAA Aaa | 800 |
| AA+ Aa1 | |
| AA Aa2 | 600 |
| AA- Aa3 | |

A.3 Bank Risk

The methodology for selecting institutions and assigning limits is based on international risk classifications and the size of the institutions.

Eligible institutions are those that have a long-term risk classification of **A-** or higher from at least two of Fitch, Moody's and Standard & Poor's, and a minimum net worth equivalent to **US\$1,000 million**.

Investment limits by institution are expressed in discrete intervals according to the table below:

| Risk Classification | Upper Limit (US\$ million) |
|---------------------|----------------------------|
| AAA Aaa | 600 |
| AA+ Aa1 | |
| AA Aa2 | 400 |
| AA- Aa3 | |
| A+ A1 | |
| A A2 | 300 |
| A- A3 | |

A.4 Agency Risk

The eligible US agencies are those with a long-term risk classification equivalent to **AAA** from at least two of Fitch, Moody's and Standard & Poor's, and a minimum net worth equivalent to **US\$1,000 million**. Investment in any one agency may not exceed **US\$800 million**.

VIII.3. Methods for Calculating Estimated Returns

The method used to calculate the return on a portfolio depends on the nature of the fund and on whether the yield to the investor or the performance of the portfolio manager is being evaluated.

In the Quarterly Report, two main methods are used: the **Time-Weighted Rate of Return (TWR)** and the **Internal Rate of Return (IRR)**, with the latter serving as a measure of asset-weighted return. While the

TWRR is used to analyze the performance of the fund's management relative to the chosen benchmark, the IRR is used to determine the return to the State of Chile.

A conceptual description of each of these methods is provided below, along with a discussion of their general use in the financial market and their application to Chile's sovereign wealth funds, followed by some brief final comments.

• Internal Rate of Return

The Internal Rate of Return (IRR) on the net flows of a given period is the rate of return actually received by an investor.

The Association for Investment Management and Research (AIMR) recommends using the IRR to measure return on investments in instruments that are not publicly traded (property, private equity, etc.) since, in these cases, the portfolio manager has greater control over the amount and timing of cash flows.

The IRR is the implicit rate calculated on the basis of a series of cash flows and is the return at which the initial investment equals the present value of flows and interest or, in other words, the discount rate at which the present value of all cash flows equals zero. This is equivalent to resolving the following equation to the T degree:

$$\sum_{i=0}^{i=T} \frac{CF_i}{(1+r)^i} = 0$$
, with CF_i = net flow of day *i*.

Rates of return calculated using the iterative IRR method are affected by the timing and size of net cash flows during the period.¹⁷

• Time-Weighted Rate of Return (TWR)

This method is used by the market to measure the performance of funds invested in publicly-traded instruments. In the case of these instruments, fund managers tend not to control investors' cash flow because they are constantly buying and selling.

The TWR¹⁸ is the rate of growth measured as a percentage of the change in the value of an asset over a given period without considering the effect of cash flows. In order to obtain the TWR for the period, the

 $MDM \text{ Re } turn = \frac{EMV - BMV - CF}{BMV + Net \text{ Adjusted } Cash Flow}$

where:

 $^{^{\}rm 17}$ Alternatively, the IRR can be calculated using the Modified Dietz Method (MDM):

EMV is the market value at the end of the period plus accrued interest

[•] BMV is the market value at the beginning of the period plus accrued interest

[•] CF is net cash flow during the period.

Adjusted Net Cash Flow is the average of each individual cash flow weighted by the length of time (as a percentage of the total period) during which the flow affected the portfolio.

¹⁸ Fabozzi and Frank, Investment Management, © 1995, pgs. 611-618.

daily net returns of contributions and withdrawals are calculated as well as costs¹⁹ and income from securities lending.

$$TWR_{period} = \prod_{i}^{period} (1+r_i) - 1$$

where:

$$r_i = \frac{value_assets_i - \text{contributions} + \text{withdrawals} + \text{costs} - \text{securities_lending}}{value_assets_{i-1}}$$

The TWR measures the ability of a fund manager to generate value through a defined investment policy, independently of the contributions and/or withdrawals made during the period being analyzed.

In the case of Chile's sovereign wealth funds, it allows their performance to be compared with the benchmark. This is achieved by converting daily returns (measured as the difference in market value from one day to another, excluding cash flows during the latter) into an index.

• TWR vs. IRR

The TWR is used to measure the performance of a fund manager or managers against the chosen benchmark. An alternative method of measurement is to assume that the resources are permanently invested in a portfolio that generates the same daily return as the benchmark and to compare the value of this hypothetical portfolio with that of the actual portfolio. However, under this latter method, it is more difficult to devise a benchmark and verify the results. The usual practice in financial markets is, therefore, to use the TWR to measure a fund manager's performance and to be able to compare this with a benchmark that can easily be constructed by an external party.

The IRR, on the other hand, serves to measure the fund's performance from the point of view of the State of Chile as an investor.

Although the two indicators measure different aspects of an investment, both are considered necessary in order to properly evaluate performance.

VIII.4. Calculation of the Benchmark

A new reference portfolio (benchmark) was introduced on September 1, 2009. However, it maintains the structure of the previous benchmark:

 Short-term money market instruments: The Merrill Lynch LIBID Index and 6-month T-bill rates in dollars, euros and yens are used to simulate a portfolio of 3-month deposits.

¹⁹ Only includes custody and advisory costs.

- Nominal bonds: Barclays indexes for sovereign bonds of 1-3 years, 3-5 years, 5-7 years and 7-10 years in the three currencies are used.
- ✓ **Inflation-linked bonds**: Barclays US Government Inflation-Linked Bond Index (US TIPS) is used. This index monitors sovereign bonds with a duration of between 1 and 10 years.

Structure USD EUR JPY Total Money market (*) 12.00% 3.00% 30.00% 15.00% Merrill Lynch LIBID 6-Month Average 1.50% 15.00% 7.50% 6.00% Merrill Lynch Treasury Bill Index 7.50% 6.00% 1.50% 15.00% 31.50% 7.00% 66.50% Nominal sovereign bonds 28.00% Barclays Capital Global Treasury Bond Index 1-3 years 14.18% 12.60% 3.15% 29.93% Barclays Capital Global Treasury Bond Index 3-5 years 9.45% 8.40% 2.10% 19.95% Barclays Capital Global Treasury Bond Index 5-7 years 3.94% 3.50% 0.88% 8.31% Barclays Capital Global Treasury Bond Index 7-10 years 3.94% 3.50% 0.88% 8.31% Inflation-linked sovereign bonds 3.50% 3.50% Barclays Capital Global Inflation-Linked US TIPS 3.50% Index 1-10 years 50.00% Total 40.00% 10.00% 100.00%

The weight of each of these components is as follows:

• Calculation of LIBID and T-Bill Benchmark

The benchmark for money market investments is calculated using the Merrill Lynch indexes for LIBID rates²⁰ and 6-month Treasury bills for the three currencies included in the ESSF's portfolio. Daily returns are calculated as the variation in the <u>dollar-denominated</u> index in period *t* as compared to its value in t_{-1} :

$$\operatorname{Re} t_Libid_{t} = 7,5\% \cdot \left(\frac{ML_Libid_{t}^{USD}}{ML_Libid_{t-1}^{USD}} - 1\right) + 6,0\% \cdot \left(\frac{ML_Libid_{t}^{EUR}}{ML_Libid_{t-1}^{EUR}} - 1\right) + 1,5\% \cdot \left(\frac{ML_Libid_{t}^{JPY}}{ML_Libid_{t-1}^{JPY}} - 1\right) + 1,5\% \cdot \left(\frac{ML_Libid_{t-1}^{JPY}}{ML_Libid_{t-1}^{JPY}} - 1\right) + 1,5\% \cdot \left(\frac{ML_Libid_{t-1}^{J$$

Similarly, for T-bills, the daily return on each index is:

$$Ret_TBill_{t} = 7,5\% \cdot \left(\frac{ML_TBill_{t}^{USD}}{ML_TBill_{t-1}^{USD}} - 1\right) + 6,0\% \cdot \left(\frac{ML_TBill_{t}^{EUR}}{ML_TBill_{t-1}^{EUR}} - 1\right) + 1,5\% \cdot \left(\frac{ML_TBill_{t}^{JPY}}{ML_TBill_{t-1}^{JPY}} - 1\right) + 1,5\% \cdot \left(\frac{ML_TBill_{t-1}^{JPY}}{ML_TBill_{t-1}^{JPY}} - 1\right) + 1,5\% \cdot \left(\frac{ML_TBill_{t-1}^{JPY$$

 $^{^{20}}$ According to convention, the LIBID rate is equal to LIBOR less 1/8 o 0.125.

• Calculation of the Nominal Bond Benchmark

The benchmark for sovereign bonds is calculated using the different Barclays Capital Global Treasury Bond indexes with durations of 1-3 years, 3-5 years, 5-7 years and 7-10 years for the United States (USD), Germany (EUR) and Japan (JPY). The daily return of each index in its local currency is:

Ret_BNom or Ret_Bcls_t =
$$\frac{Idx_Bcls_t}{Idx_Bcls_{t-1}} - 1$$

The benchmark's daily return in dollars for each country is:

$$Ret _BNom_USD_{t} = \sum_{duration} Ret _Idx_USD_{t}^{duration} \cdot \omega_{JPY}^{duration}$$

$$Ret _BNom_EUR_{t} = \sum_{duration} \left[\left(Ret _Idx_EUR_{t}^{duration} + 1 \right) \cdot \frac{EUR_{t}}{EUR_{t-1}} - 1 \right] \cdot \omega_{EUR}^{duration}$$

$$Ret _BNom_JPY_{t} = \sum_{duration} \left[\left(Ret _Idx_JPY_{t}^{duration} + 1 \right) \cdot \frac{JPY_{t}}{JPY_{t-1}} - 1 \right] \cdot \omega_{JPY}^{duration}$$

where:

$$\omega_{USD} = \begin{cases} duration \ 1-3 \ years = 14.1750\% \\ duration \ 3-5 \ years = 9.4500\% \\ duration \ 5-7 \ years = 3.9375\% \\ duration \ 7-10 \ years = 3.9375\% \end{cases} \\ \omega_{EUR} = \begin{cases} duration \ 1-3 \ years = 12.6000\% \\ duration \ 3-5 \ years = 8.4000\% \\ duration \ 5-7 \ years = 3.5000\% \\ duration \ 7-10 \ years = 3.500\% \\ duration \ 7-10 \ years = 3.$$

$$\omega_{JPY} = \begin{cases} duration \ 1-3 \text{ years} = 3.1500\% \\ duration \ 3-5 \text{ years} = 2.1000\% \\ duration \ 5-7 \text{ years} = 0.8750\% \\ duration \ 7-10 \text{ years} = 0.8750\% \end{cases}$$

The indexes are expressed in their local currency and adjusted by the exchange rate to obtain the return in dollars.

Finally, the benchmark for nominal bonds in USD is:

 $\operatorname{Ret}_B\operatorname{Nom}_t \operatorname{or} \operatorname{Ret}_B\operatorname{cls}_t = \operatorname{Ret}_B\operatorname{Nom}_U\operatorname{SD}_t + \operatorname{Ret}_B\operatorname{Nom}_E\operatorname{UR}_t + \operatorname{Ret}_B\operatorname{Nom}_J\operatorname{PY}_t$

• Calculation of Inflation-Linked Bond Benchmark

The benchmark for inflation-linked bonds is simply:

$$\operatorname{Re} t _ TIPS_{t} = 3.5\% \cdot \left(\frac{Idx _ TIPS_{t}}{Idx _ TIPS_{t-1}} - 1\right)$$

• Calculation of Fund Benchmark

The daily return on the benchmark for the funds is:

$$Ret _Libid_t + Ret _TBill_t + Ret _BNom_t + Ret _TIPS_t$$

• Formula for Exchange-Rate Adjustment

Exchange-rate adjustment follows from:

$$asset_return_{t}^{EUR}[EUR] = \frac{asset_price_{t}^{EUR}}{asset_price_{t-1}^{EUR}} - 1$$
(1)
(2)

$$EUR_return_t = \frac{EUR_t}{EUR_{t-1}} - 1$$
(3)

$$asset_return_{t}^{EUR}[USD] = \frac{asset_price_{t}^{EUR} \cdot EUR_{t}}{asset_price_{t-1}^{EUR} \cdot EUR_{t-1}} - 1 = \frac{asset_price_{t}^{EUR}}{asset_price_{t-1}^{EUR}} \cdot \frac{EUR_{t}}{EUR_{t-1}} - 1$$

Replacing (1) in (3):

$$asset_return_t^{EUR}[USD] = \left(1 + asset_return_t^{EUR}[EUR]\right) \cdot \frac{EUR_t}{EUR_{t-1}} - 1$$
(4)

And, finally, replacing (2) in (4):

$$asset_return_t^{EUR}[USD] = (1 + asset_return_t^{EUR}[EUR]) \cdot (1 + EUR_return_t) - 1$$
⁽⁵⁾

IX. GLOSSARY²¹

Accrued interest: Interest earned in a given period that has yet to be withdrawn or paid.

Bank risk: The risk associated to an investment in bank financial instruments; refers to the different risks faced by banking institutions in the course of their activities. This normally varies in line with the institution's line of business. These risks include credit, liquidity, exchange-rate and interest-rate risk.

Basis point: One hundredth of a percentage point; the smallest unit for measuring the return on a bond or a change in interest rates.

Benchmark: A portfolio used for the purposes of comparison; permits evaluation of a fund manager's performance. For an investor in fixed-income assets, benchmarks are, in general, optimum portfolios with clearly defined investment parameters such as the relative weight of the portfolio's components, currency allocation and credit risk.

Carry trade: A financial strategy that consists in borrowing in one currency in order to invest in instruments denominated in another currency with an expected rate of return that is relatively higher than the cost of borrowing in the first currency. Under this strategy, there is no coverage against exchange-rate risk.

Counterpart risk: The risk arising from the possibility of default on the financial obligations of the counterpart in a financial operation.

Credit risk: The risk that an issuer may not fully comply with a financial liability either at the time it falls due or at some subsequent time. In systems for the exchange of securities, this definition in general includes replacement and principal risks.

Currency basket: A measure of the value of a group of currencies in which each individual currency has a defined weight.

Duration: A measure of exposure to interest-rate risk that measures the sensitivity of the price of a fixed-income instrument (bond) to changes in interest rates or, in other words, how much the instrument's price changes in response to a change in interest rates.

Financial agencies in the US: Mortgage lenders in the United States with explicit or implicit government backing.

Flight to quality: Investors' movement of funds to assets of better credit quality and, therefore, lower risk during periods of uncertainty or great volatility.

Inflation-linked bonds: Bonds whose value is adjusted in accordance with an inflation index; in the US, these bonds are known as TIPS.

Information ratio: A measure of the risk-adjusted return on financial securities or a portfolio; defined as the difference between the return on the security or portfolio and the benchmark divided by the TE. It can be interpreted as the ability of the manager to generate returns in excess of the benchmark for each unit of relative risk.

Internal Rate of Return (IRR): The rate of return actually perceived by an investor; corresponds to the internal rate of return on net flows during a given period.

Investment guidelines: Criteria under which investments are managed.

LIBID: London Interbank Bid Rate, the interest rate paid on interbank deposits; by definition, it is equal to LIBOR (offered rate) minus 0.00125 or 0.125%.

²¹ Sources: Central Bank of Chile (CBC) and Bloomberg.

LIBOR: London Interbank Offered Rate, the interest rate charged on interbank borrowing.

Liquidity risk: The risk arising from the possibility that a counterpart (or participant in a clearing system) does not clear a liability for its total value when it falls due. This does not imply that a counterpart or participant is insolvent, given the possibility of clearing the liability at an unspecified subsequent date.

Market risk: The risk that the value of an investment may be reduced by changes in market factors.

Money market instruments: Tradable instruments with a maturity of up to a year.

Multilateral risk: The risk of default by an official multilateral issuer.

Operational risk: The risk that deficiencies in internal information systems or controls may result in unexpected losses.

Overnight deposits: Deposits with a maturity of one day.

Portfolio: A combination of investment instruments held by an individual or institutional investor.

Reference duration: An index of duration devised to guide and evaluate the duration of investments.

Reference structure: A reference portfolio used to guide and evaluate portfolio management.

Return differential: A measure of the performance of a portfolio compared to its benchmark.

Risk: The possibility of suffering damage or losses; the variability of the return on an investment.

Risk classification: The level of credit risk associated with a financial instrument, institution or country as defined by a risk rating agency.

Secondary market: The market in which financial assets that have already been issued are traded. Each transaction involves a sale/purchase between investors.

Sovereign risk: The risk arising from investment in sovereign instruments; generally used to refer to the risk classification of a sovereign state. This classification corresponds to the opinion issued by bodies specialized in risk evaluation as to the possibility that a state will properly comply with its financial obligations, taking into account factors that include its payment record, political stability, economic situation and willingness to repay borrowing.

Spread: The difference between yield-to-maturity on fixed-income securities; used to evaluate the relative performance of different assets.

Subprime mortgages: Loans for house purchase granted to persons whose credit profile excludes them from access to standard financing. These mortgages are relatively more expensive and risky.

Time-Weighted Rate of Return (TWR): Rate of growth measured as a percentage of the change in an asset's value over a period of time without taking account of the effect of cash flows.

Total return: Annualized rate of growth of the economic value of an instrument or portfolio considering all the potential sources of income such as capital gains or losses, coupons and their reinvestment.

Tracking Error (TE): An indicator of the risk arising from active positions taken by a portfolio manager as compared to its benchmark.

Trade bill: A debt security in local or foreign currency, with a maturity of between 90 days and 1 year, issued by governments, financial institutions and large companies to cover shortterm financing needs. A trade bill's yield depends on the issuer's risk rating; maturities, interest rates, repayment terms, currency and expiry vary. **Value at risk (VaR)**: An indicator of the risk of a portfolio that provides an estimate of the amount that could be lost over a given period of time with a given level of probability.

Volatility: A measure of an asset's risk, representing the variation in its price over a period of time. Values can fluctuate with market swings due to events such as variations in interest rates, unemployment and economic changes in general.

Waiver: Explicit and voluntary authorization for non-compliance during a certain period of time with certain rules, parameters and/or procedures established in specific investment guidelines.

Weekend deposits: Deposits with a maturity of a weekend.